

# BUSINESS PROGRAMS SUMMARY



We offer solutions for Xcel Energy electric business customers in a suite of energy conservation and energy management products that will help you increase your company’s energy efficiency, reduce your operating costs and improve your bottom line. We’ll put our energy expertise to work for you in your business.

Through *ConservationWise from Xcel Energy<sup>SM</sup>* we offer you cash rebates for purchasing and installing eligible energy-efficient equipment and mechanical system components. You’ll reduce energy costs and lower upfront equipment costs as well as shorten payback periods. We also offer free consultation and recommissioning study funding.

| Program name and benefits   | Description of eligibility  | Rebate/incentive/or pricing  |
|---|---|--|
| <p><b>Cooling Efficiency</b></p> <p>We offer cash rebates for replacing or updating your cooling system using the latest cooling technology.</p>                                | Packaged terminal air conditioners (PTAC)   | \$50.00 per ton plus \$4/ton for greater efficiency                                      |
|   | Water-source heat pumps   | \$50.00 per ton plus \$4/ton for greater efficiency                                      |
|   | Rooftop AC units  | \$50.00 per ton plus \$4/ton for greater efficiency                                      |
|   | Condensing units  | \$25.00 per ton plus \$4/ton for greater efficiency                                      |
|   | Split systems   | \$25.00 per ton plus \$3/ton for greater efficiency                                      |
|   | Variable air volume (VAV) boxes   | \$200 per box  |
|   | Cooling towers  | \$3/ton  |
|   | Chillers-scroll or rotary screw   | \$10 per ton plus \$3/ton for greater efficiency   |
|   | Chillers-centrifugal  | \$12 per ton plus \$3/ton for greater efficiency   |
| <p><b>Energy Design Assistance</b></p> <p>We offer free consultation, computer modeling and verification of measures for new buildings, additions and/or major renovations.</p> | <p>Xcel Energy Colorado electric business customers building a new building, adding an addition and/or completing major renovation are eligible to apply based on qualification for Energy Design Assistance.</p> <p>Projects qualify starting at 50,000 square feet (includes housing projects with at least 50,000 square feet of commercial/retail space).</p> <p>Entirely-residential-housing projects qualify starting at 150,000 square feet (not including garage).</p> <p><i>Preapproval required</i></p> | <b>FREE</b> design assistance plus custom incentives for energy conservation strategies. |

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|--|--|--|
| <p><b>Lighting Efficiency</b></p> <p><b>• Retrofit</b></p> <p>We offer rebates for purchasing and installing energy-efficient lighting equipment in an existing building retrofit.</p>   | <p>Fluorescent T8 lamps with electronic ballasts</p> <p>Fluorescent Super T8 lamps with electronic ballasts</p> <p>Fluorescent T5 lamps with electronic ballasts</p> <p>High-bay fluorescent T8 lamps and T5 HO lamps with electronic ballasts</p> <p>Hardwired compact fluorescent fixtures (CFL)</p> <p>Industrial multi-CFL fixtures</p> <p>Metal halide &amp; high pressure sodium fixtures</p> <p>Pulse start metal halide fixtures</p> <p>Reflectors</p> <p>Occupancy sensors and photocells</p> <p>LED exit signs</p> | <p>\$5 - \$10</p> <p>\$10 - \$18</p> <p>\$5 - \$16</p> <p>\$75</p> <p>\$8 - \$24</p> <p>\$25</p> <p>\$17 - \$45</p> <p>\$25 - \$65</p> <p>\$.50/sq. ft</p> <p>\$12 - \$36</p> <p>\$6</p> |
| <p><b>Lighting Efficiency</b></p> <p><b>• New Construction</b></p> <p>We offer rebates for purchasing and installing energy-efficient lighting equipment in new construction facilities.</p>   | <p>Fluorescent Super T8 lamps with electronic ballasts</p> <p>Fluorescent T5 lamps with electronic ballasts</p> <p>High-bay fluorescent T8 and T5 HO lamps with electronic ballasts</p> <p>Hardwired compact fluorescent fixtures (CFL)</p> <p>Metal halide &amp; high pressure sodium fixtures <math>\geq</math> 150 kW</p> <p>Pulse start metal halide fixtures</p>  | <p>\$1.75 - \$2.25</p> <p>\$2 - \$2.50</p> <p>\$12</p> <p>\$3 - \$8</p> <p>\$6</p> <p>\$6 - \$18</p>   |
| <p><b>Motor Efficiency</b></p> <p><b>• Motors</b></p> <p>We offer cash rebates for purchasing and installing NEMA Premium<sup>TM</sup> efficiency motors in new and exiting facilities. NEMA Premium Motors can help you reduce downtime, maintenance and labor costs.</p> | <p>New motors must meet or exceed the NEMA Premium<sup>TM</sup> efficiency standards. Motors must be from 1-200 HP and meet the following features:</p> <ul style="list-style-type: none"> <li>• AC Polyphase induction motors</li> <li>• Squirrel cage rotor design</li> <li>• NEMA design B torque characteristic</li> <li>• Synchronous speed of 3600, 1800 or 1200 RPM</li> </ul>  | <p>Rebates range from \$10-\$600 per motor, depending on HP, motor RPM and nominal efficiency rating.</p>  |

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|---|---|---|
| <p><b>Motor Efficiency</b></p> <ul style="list-style-type: none"> <li>• <b>Variable Frequency Drives (VFDs)</b></li> </ul> <p>VFDs can save energy, extend equipment life, improve quality control and earn cash rebates.</p> | <p>Cash Rebates for VFDs<br/>(1 hp - 200 hp)</p>  | <p>\$30/hp</p>  |
| <p><b>Recommissioning</b></p> <p>Reduce your energy costs by improving the efficiency of your building's existing mechanical systems and controls with low- or no-cost adjustments.</p>                                       | <p>Study funding for buildings 50,000 square feet and above</p> <p>Additional incentives for implementing recommissioning measures</p> <p><i>Preapproval is required.</i></p> | <p>Xcel Energy will pay up to 50% of the cost of a recommissioning study, not to exceed \$15,000. Customized incentives are also available for implementation of recommended recommissioning measures that reduce peak kW and/or kWh.</p> |



1-800-481-4700

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